



ANDREW M. CUOMO
Governor

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Howard Polivy
Michael Shinozaki
Margaret Smith

Agenda Item V, 4. October 19, 2017

PROPOSED RESOLUTION

**RATIFICATION OF CONTRACT WITH HENDERSON FORD FOR THE PURCHASE OF
TWO TRUCKS**

RESOLVED by the Board of Directors of the Roosevelt Island Operating Corporation of the State of New York (“RIOC”), as follows:

- Section 1. that the contract with Henderson Ford for the purchase of two trucks, upon such terms and conditions substantially similar to those outlined in the Memorandum from Mary C. Cunneen to RIOC Board of Directors, dated October 11, 2017, attached hereto, is hereby ratified;
- Section 2. that the President/Chief Executive Officer or her designee is hereby authorized to take such actions and execute such instruments as he deems necessary to effectuate the foregoing; and
- Section 3. that this resolution shall take effect immediately.



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MEMO

TO: RIOC Board of Directors
FROM: Mary C. Cunneen, Director of Parks and Recreation
DATE: October 11, 2017
RE: Purchase of Two Trucks for Parks and Recreation Dept.

Background:

In May of this year RIOC submitted a “Business Case for Vehicle Purchases” to the New York State Office of General Services (“OGS”). This business case described RIOC’s replacement strategy, addressing both short and long-term replacement goals and required us to provide an overview and justification of our current fleet, in addition to identifying the number of vehicles in need of replacement. Our business case was subsequently reviewed and approved by OGS, allowing us to participate in the OGS NYS Vehicle Marketplace.

RIOC’s vehicles are used to support its mission of planning, designing, operating, managing, and maintaining the Island. Roosevelt Island is undergoing significant real estate development, due largely to the ongoing buildout of the Cornell-Technion Institute, as well as the ongoing and expected future construction of the Island’s Southtown development. RIOC’s vehicle fleet is used for both managing and maintaining the infrastructure and providing the necessary services — for which the demands have increased due to the surge in development.

To accommodate the aforementioned demands, two (2) Full-Size Ford F150 SuperCab 4x4 trucks were purchased and assigned to our Parks & Recreations Department for their immediate use towards Island operational needs.

The primarily use of these vehicles will be to transport Parks & Recreation staff, tools, supplies and field equipment to various locations throughout the Island as necessary. This particular style of vehicle was selected for its payload accessibility, improved off-road maneuverability and heavy duty towing capacity. Additionally, these vehicles will afford us the option to be able to escort oversized tractor trailers and other heavy construction vehicles in the careful maneuvering of the helix-bridge-ramp which is used to access the Island from Queens and down the Island’s main loop to the construction sites.

Competitive (Mini) Bid:

These two vehicles have been sourced through the use of a competitive Mini-Bid process conducted utilizing the OGS NYS Vehicle Market Place. That market place was established so that authorized users can purchase cars (Class 1-2) and trucks (Class 3-8) from a variety of vehicle

dealers on contract (under awards 22898 and 22904) by having OGS post our vehicle needs (a mini-bid) for vehicle dealers on contract to respond to. This means there are more types of vehicles and manufacturers available on contract to compete for our business resulting in increased competitive bids.

Mini-Bid #	Contractor	Contract #	Vehicle Information	Total # of Vehicles	NYS Contract Price Bid
17070004	WEBSTER FORD INC (DBA HENDERSON FORD)	PC66744	F150 SUPERCAB 4x4	1	\$29,002.50
			F150 SUPERCAB 4x4	1	\$29,223.75
					\$58,226.25 Grand Total

Recommendation:

It is my recommendation that the Board ratify the purchase of the two Ford F150 Supercab 4x4 trucks from Webster Ford Inc. (DBA: Henderson Ford) **for a total amount of \$58,226.25**. Henderson Ford is authorized (under contract awards 22898 and 22904) to provide these vehicle at the discounted prices/rate established by the New York State contract.