



**ANDREW M. CUOMO**  
Governor

**SUSAN G. ROSENTHAL**  
President & CEO

**BOARD OF DIRECTORS**

RuthAnne Visnauskas, Chair, Commissioner of NYSHCR  
Robert F. Mujica Jr., Director of BUDGET  
Fay Fryer Christian  
David Kraut  
Howard Polivy  
Michael Shinozaki  
Margaret Smith

Agenda Item V, 4. March 1, 2018

**PROPOSED RESOLUTION**

**AUTHORIZATION TO ENTER INTO CONTRACT WITH U.ARIAS, CORP. FOR  
LANDSCAPING AND MAINTENANCE SERVICES**

---

**RESOLVED** by the Board of Directors of the Roosevelt Island Operating Corporation of the State of New York (“RIOC”), as follows:

- Section 1. that RIOC is hereby authorized to enter into a contract with U. Arias Corp for landscaping and maintenance services, upon such terms and conditions substantially similar to those outlined in the Memorandum from Mary C. Cunneen to RIOC Board of Directors/Susan G. Rosenthal, dated February 27, 2018, attached hereto;
- Section 2. that the President/Chief Executive Officer or her designee is hereby authorized to take such actions and execute such instruments as she deems necessary to effectuate the foregoing; and
- Section 3. that this resolution shall take effect immediately.



# Roosevelt Island Operating Corporation

**ANDREW M. CUOMO**  
Governor

**SUSAN G. ROSENTHAL**  
President & CEO

**BOARD OF DIRECTORS**

RuthAnne Visnauskas, Chair, Commissioner of NYSHCR  
Robert F. Mujica Jr., Director of BUDGET  
Fay Fryer Christian  
David Kraut  
Howard Polivy  
Michael Shinozaki  
Margaret Smith

## MEMO

---

**TO: RIOC Board of Directors/Susan G. Rosenthal**  
**FROM: Mary C. Cunneen, Director of Parks & Recreation**  
**DATE: February 27, 2018**  
**RE: Roosevelt Island Landscaping Services**

**Need:**

There are roughly 19 acres of landscaping areas on Roosevelt Island. The RIOC Grounds department currently manages a majority of the space while certain other sections are maintained by U Arias. We would now like to engage one firm to provide landscaping services for all Island areas, providing a higher level of services than currently provided in-house. This would allow for the RIOC Grounds Department to focus greater attention on the cleanliness of all island areas, increase maintenance of high traffic areas, and better maintain the synthetic turf surface of the Octagon field.

The firm selected will be responsible for managing the full 19 acres of the island including South Point Park, Lighthouse Park, Firefighter’s Field, Capobianco Field, Pony Field, all plant beds, etc. The nature of the work will include grass cutting/treatments, edging, seasonal planting, pruning and curbing. The firm will need to be on site at a minimum of three days a week, to ensure the island is in excellent condition.

**Competitive Pricing:**

RIOC reached out to U Arias Corp (MBE), Singh Landscaping (MBE), A Robles LLC (MBE) and Caceae Landscaping Inc. (WBE) for competitive pricing. U Arias Corp is the only firm that responded to the quote request.

We are confident that the pricing is reasonable and, in fact, quite favorable, at a price of \$0.23 per square foot. The industry average for landscaping services is \$0.50 per square foot for New York City. We have been pleased with their current work on the island including their attention to detail and attentiveness.

Furthermore, this firm has current successful contracts with Hudson River Park Trust (6.4 Acres), NYC DEP Blue Belt Properties (22.9 Acres) & New York Power Authority (13.2 Acres). U Arias Corp. will be on site three to four days a week with a full staff of landscaping experts to deliver the highest rate of service.

Company	Item	Cost Per Sq Ft	Total
U Arias Corp	Landscaping Services	\$0.23	\$197,576.00
Singh Landscaping	Declined to respond		\$ -
A Robles LLC	Declined to respond		\$ -
Caceae Landscaping Inc.	Declined to respond		\$ -

**Recommendation:**

It is our recommendation that we move to award this contract to U Arias Corp a New York State Minority Business Owner for the services associated with landscaping of Roosevelt Island. This contract will have a period of 10 months, for an amount totaling \$197,576.00.